





ABB is a global leader in power and automation technologies that enable utility and industry customers to improve their performance while lowering environmental impact

ABB Group:

- n Revenues 24 billion USD
- n 108 000 employees in around 100 countries
- n R&D investment around 1.1 billion USD

ABB Finland:

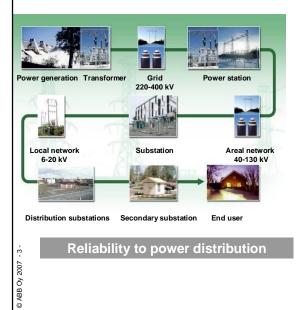
- n Revenues 1.5 billion EUR
- Over 6000 employees on over 40 locations
- n R&D investments 7 % of revenues
- n Factories in Helsinki and Vaasa

Power and productivity for a better world



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Power Technologies overview



Products

- n Special Transformers
- Power Transformers
- n Distribution Automation
- n Switchgear
- n MV-apparatus
- HV-apparatus
- n Cables

Systems

- n Power Generation
- n Substations
- n Distribution Control and Protection Systems
- n Utility Communications
- n Substation Automation
- AC and DC Systems

Service



Automation Technologies overview



Energy savings and productivity

Products

- n Drives
- Machines
- n Motors
- n Low Voltage Products
- n Low Voltage Systems
- n Robots
- n Instruments

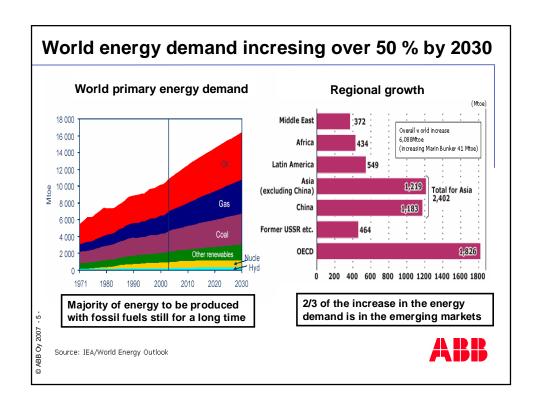
Process Automation

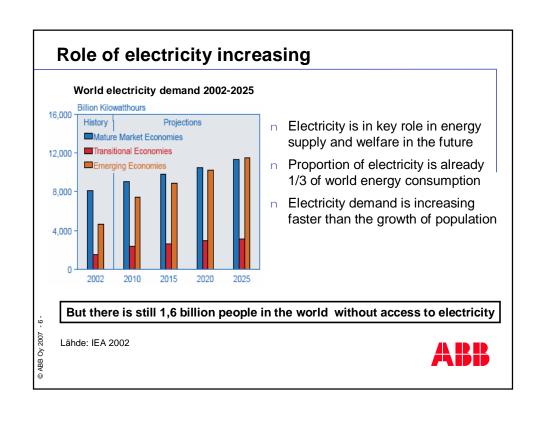
- n Electrification and Automation Systems
- n Drive Systems
- Electrical Propulsion Systems for Ships
- Electrification and automation systems for ships

Service



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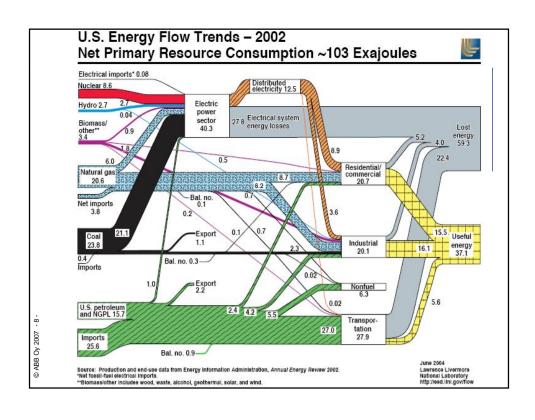


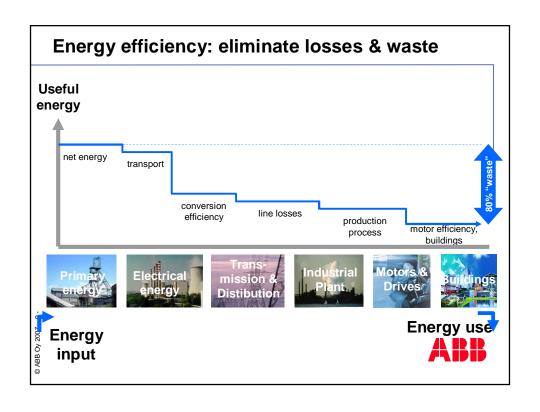


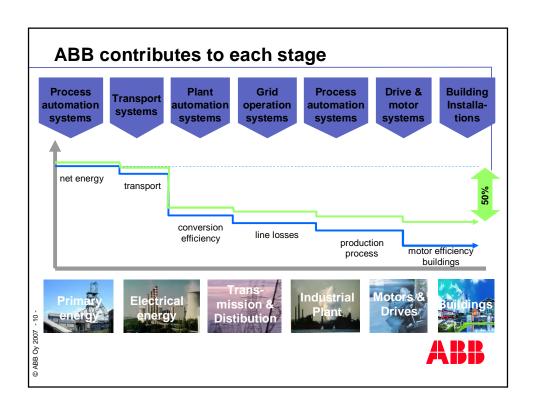
What is energy efficiency & why does it matter?

- è Concerns over climate change
- è Concerns over economic availabilityn

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Oil & Gas



Optimized control of multiphase flow from oil wells can enhance production rates by up to 30% and save exploitation energy

New HVDC light electricity supply to oil platforms and use of high voltage motors saves energy to operate the production site

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Power Generation



Optimized control of the start-up of the boiler in a power plant can save as much as 10 percent of energy per year

v 2007 - 12



Transmission



HVDC and HVDC light with cables offer significant reduction of losses already for short transmission lines compared to

traditional HVAC overhead lines.



FACT systems compensate reactive power and make installed HVAC installations more efficient and flexible.



Transport

A podded propulsion unit which rotates through 360 degrees, incorporating an electric motor and frequency converter. On a recently launched cruise liner, an 8% reduction in fuel consumption was achieved, equivalent to 40 tons per week.





Turbochargers boost diesel engine output by up to 300 % and save fuel



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Industrial Process Optimization



Better control systems for production speed in cold rolling steel mills can increase throughput up to 40% and reduce thickness variation by 50%



Production optimization and energy management in cement plants can reduce production cost by 5%

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Electric motors: A key opportunity

- n 60% of industrial energy is used by electric motors
- n Higher efficiency spells lower energy consumption
- n For each 1 EUR spent to purchase a motor, 100 EUR are spent for energy cost during its lifetime

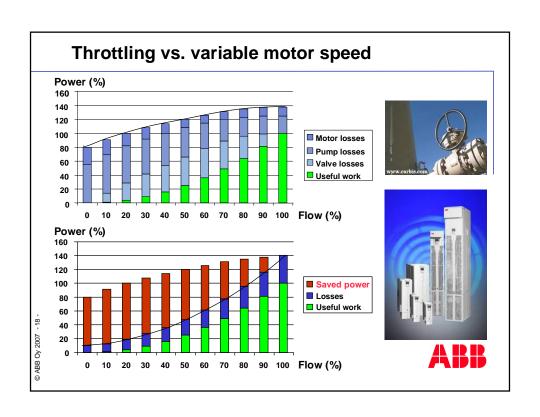


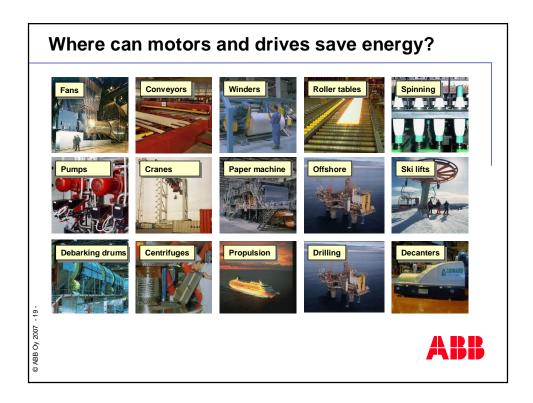


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Even higher savings with variable-speed drives n Too many motors still run at fixed speeds Drives can control the speed of the motor to match output with the driven load or process all the time n In a city water supply, for example, this can save up to 50% of the energy used compared to fixed-speed motors and throttling 10% Capacity Consumption 8% Water Consumption 2% 24:00 Time of the day





Saving potential

n By improving the efficiency of industrial motors in

n Chinan Europe19 TWh/year5 TWh/year

n By using variable-speed drives in economically sound applications in

n China 134 TWh/year

n Europe 43 TWh/year

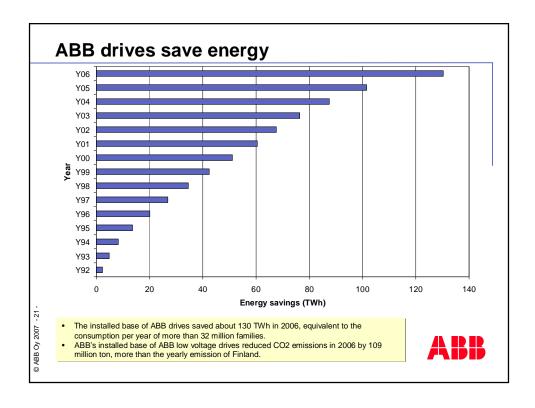
n USA (incl. high-efficiency motors) 85 TWh/year

according to expert studies 2005









Sustainability: areas of focus 2007



Continued and broader integration with our businesses

- n Ongoing training programs to improve health and safety performance
- Two year program underway to cut ABB's energy use by five percent
- Further phasing out of hazardous substances in manufacturing
- Management of social, environmental and human rights risks being tightened
- n Strengthening of security, crisis and pandemic planning
- Nork with international organizations, including World Business Council for Sustainable Development, UN Global Compact, Business Leaders Initiative on Human Rights
- n Access to Electricity program expanding in India and Tanzania

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Energy efficiency – the other alternative energy



- Climate change is a big challenge for everyone in global society
- Majority of energy will be produced with fossil fuels still for a long time
- Worlds energy demand is increasing over 50% from now to 2030
 - n Electricity demand is increasing even faster
- Price of energy has reached permanently a high level
- We should
 - n stop "wasting" energy
 - continue investing in further development of energy efficient technology and knowhow

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Energy efficient technologies are available to be exploited today – often with short payback period





Power and productivity for a better world™